



Bill Willis

Field Chief Technology Officer IDMWORKS

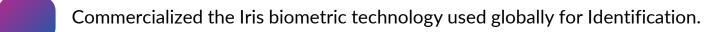


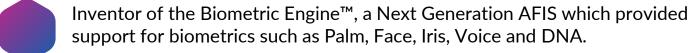
Bill Willis - Field Chief Technology Officer











Inventor of foundational patents for Identity and Biometrics.

Recognized Thought Leader in the areas of Security, Compliance, Cryptography, Biometrics, Credentialing, and Identity Management.

Designed and implemented global identity and compliance solutions.



Today's Conversation

- An Identity program is only as good as:
 - 1. The data and events that drive who gets what and why,
 - 2. If a person should have access and
 - 3. The vision of a generational investment
- Empowering the identity data by integrating risk and policies creates a vibrant, risk mitigated Identity program, a protected Identity perimeter and a robust Total Cost of Ownership and Return on Investment.



Understanding Risk

- What Framework do you have?
- Are all of the policies in place?
- Can you acquire all of the Identity data signals needed to generate actions?
- Are the Identity eco-system components capable of providing decision making data?
- Source of truth and Source of Record, how accurate and timely are they?





Intuition Driven Decision Making



Relies on Gut Feeling

Make best guesses

Relies heavily on previous experience

Inherently risky

Corrective

Data Driven Decision Making



Relies on Facts

Choices are tested

Inspired by previous experience

Risk aversing

Directive



Data-Driven Decision-Making

Coherence with a shared vision presented on a strategy map

Understand Context

1

2

Define KPIs

Make a decision more tangible and more specific with KPIs

Use the performance data for leading and lagging indicators

Visualize

3

4

Action Plan

Activities + Rationale + Budget



8

Learning Loop

Improve communications, infrastructure, internal mechanics

6

Execute

Use KPIs as a base for discussion and improvement

Prioritize Decisions

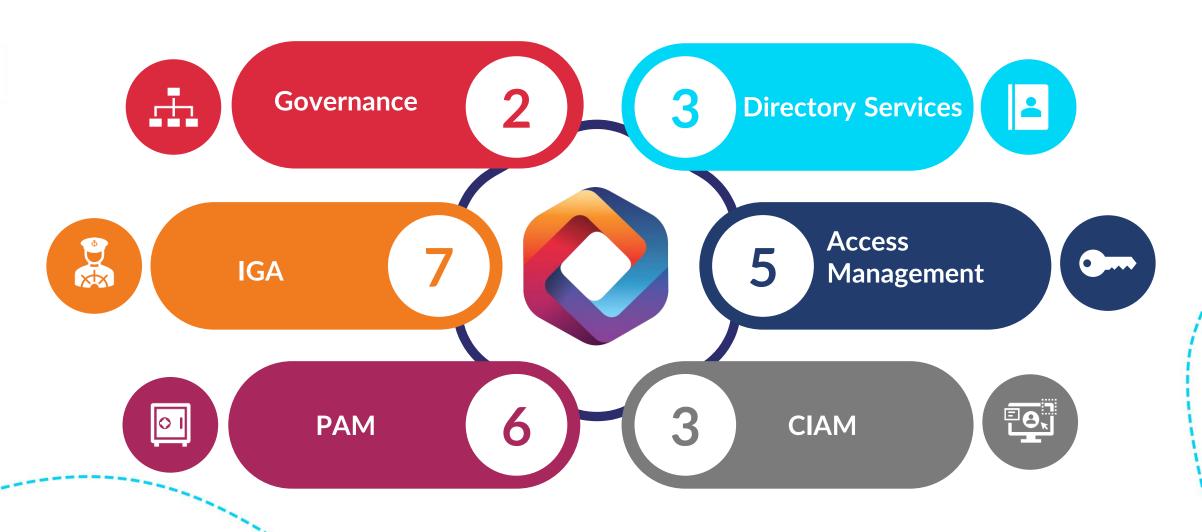
Create your own prioritization framework

7

Analyze Results

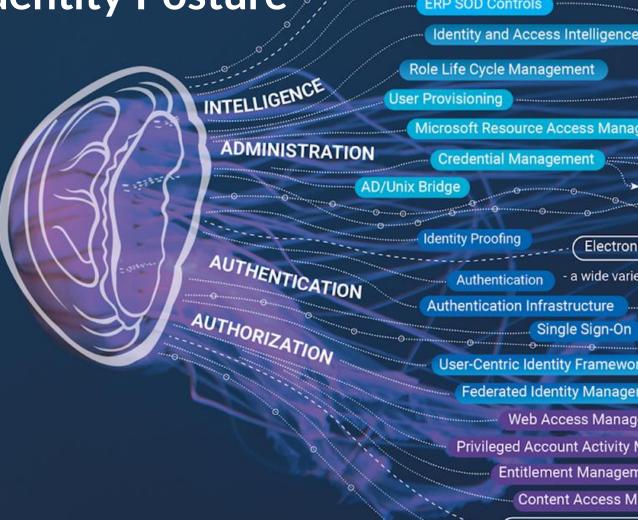
Analyze deep reasons for failure/success

Your Identity Posture





Your Identity Posture

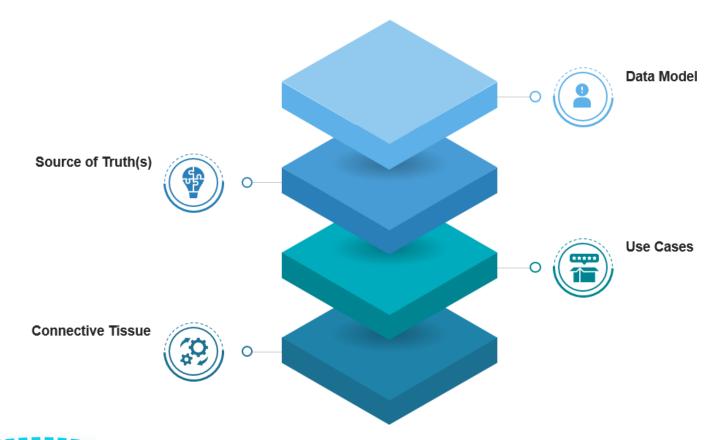


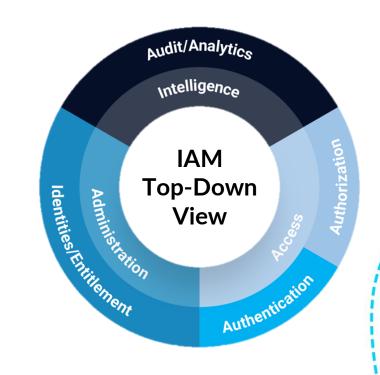
+other monitoring tools Web Fraud Detection Security Information and Event Management **ERP SOD Controls** Identity and Access Intelligence Microsoft Resource Access Management Password management Card management Electronic Signature and Transaction Verification - a wide variety of different methods Authentication Infrastructure Versatile Authentication Servers/Services Enterprise SSO Single Sign-On Limited-Domain SSO **User-Centric Identity Frameworks** SSL VPN Federated Identity Management Web SSO> SaaS SSO Web Access Management Privileged Account Activity Management **Entitlement Management** Encryption Content Access Management Enterprise DRM Identity-Aware Networks Content-Aware DLP **Access Controls**

The day to day issues that block Data Driven decisions



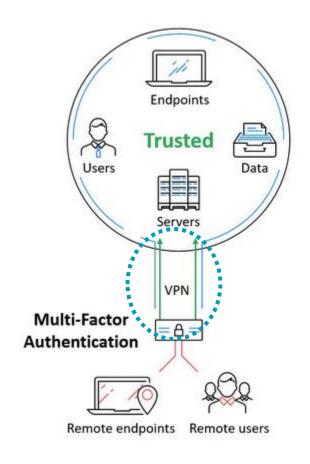
Back to the Basics







Your VPN is in the Way







Identity Eco-System









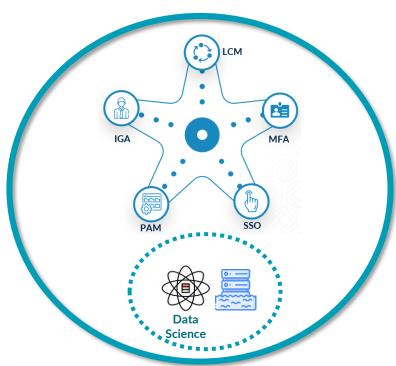
























Call to Action

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THANK YOU!



